

Adara Partners – Mediation support (2020)

Adara Partners acted as independent mediator to parties in a commercial dispute

Snapshot

- February – July 2020, supported two major companies through a mediation process in relation to a commercial dispute
- **Adara Partners**, led by David Gonski AC, acted as the independent mediator on a commercial dispute
- The parties sought a highly respected and independent mediator to consider a range of issues in dispute and apply a pragmatic lens to develop potential settlement options
- Covered a raft of issues in a full day mediation and discussed settlement options for the parties' consideration



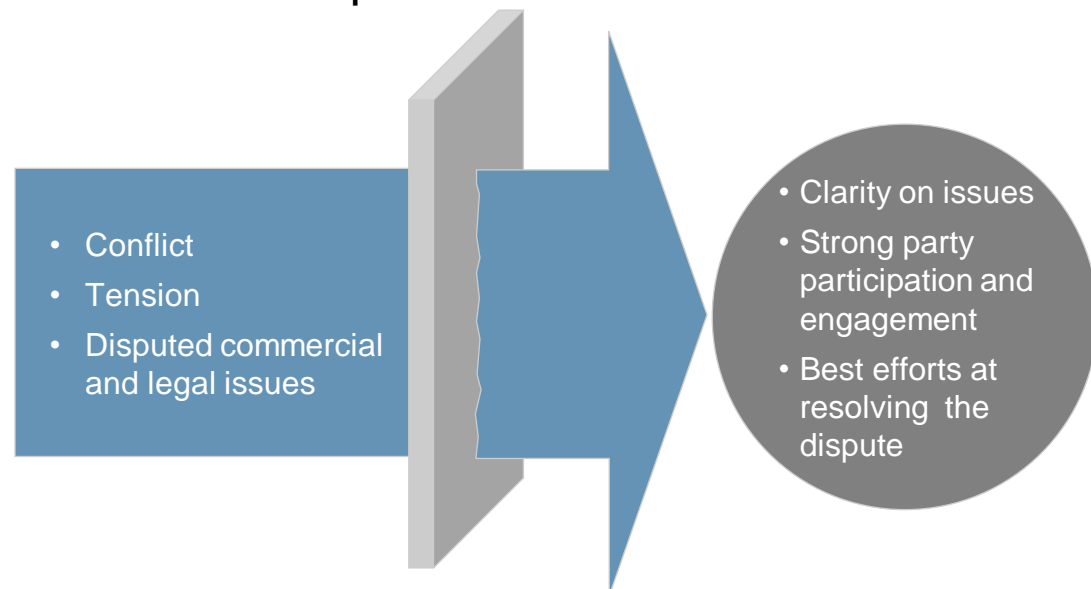
Adara provided the following services

- Party liaison and dispute resolution
- Coordination of mediation materials and position papers to be prepared by parties
- Review of dispute documentation
- Mediation between the parties and holding break-out discussions to canvas issues in confidence

Outcome

- Compliance with court-ordered mediation process
- Mediator independence supported parties' buy-in and cooperation during the process
- Full issues exploration considering commercial angles of the dispute and the practicalities of continued litigation
- The parties attained a greater appreciation of the other party's perspectives and grievances enabling more productive subsequent dispute resolution discussions to take place

Experienced and respected independent mediator



About Adara Partners

Collectively our Panel Members have advised over 90% of the ASX100 and have worked on many of the largest and most critical transactions in Australia’s corporate history. Adara Partners’ services are not limited to the ASX100 – our Panel Members have worked on a range of public and private corporate engagements, providing our clients with their expertise, through wise counsel, financial and strategic advice



Ilana Atlas AO
NED, Former Executive
and Law Firm partner



Catherine Brenner
NED, Former Investment
Banker



Tim Burroughs
Former Chair of
Investment Banking at
Goldman Sachs



Guy Fowler
Former Chair of
Corporate Client
Solutions at UBS



David Friedlander
Head of M&A at King
& Wood Mallesons



Graham Goldsmith AO
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Goldman Sachs



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Chair of ANZ Bank,
NED of Infrastructure
NSW



Matthew Grounds AM
Former CEO of UBS



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Mike Roche
NED, Former Head of
M&A at Deutsche Bank



Philippa Stone
Joint Global Head
of Capital Markets at
Herbert Smith Freehills



Cynthia Scott
Former Chief Strategy
and BD Officer at
Scentre Group

Our Panel Members provide their time and expertise pro bono. All profits are donated to Adara Development, Adara’s not-for-profit arm that delivers services directly to more than 50,000 people living in poverty each year in Uganda and Nepal, and touches countless more through knowledge sharing

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